

Georgia Association of Training, Employment and Supports

Board of Directors Quarterly Meeting

Virtually held via Zoom

October 23, 2020

Board members present:

Mike Wilson	Joel Prawucki
Lynn Smith	Dave Ward
Larry Gluth	Leigh McIntosh
Myndi Kuhlmann Pryor	Carrie Edwards
Tricia Konan	

Other GATES Members and Guests:

Dawn Randolph	Caitlin Hyatt
Charles Hall	Shawn Pursley

Call to Order & Approval of Agenda

A quorum of the Board membership was established. President Ward commenced the Board of Directors meeting at 10:03 AM with a welcome to everyone. All Board members and guests introduced themselves. On a motion by Tricia Konan, second by Lynn Smith the agenda was approved as presented.

Approval of Board Minutes

President Ward called for approval of July 24, 2020 minutes. On a motion by Leigh McIntosh and a second by Lynn Smith, the minutes were approved as presented.

Finance Committee Report

Mike Wilson, Treasurer, reported the Finance Committee met on Thursday, October 22, 2020 to review the 2020 Audit. Mr. Wilson presented the audit and the 990 for Board approval. On a recommendation from the Finance Committee the Form 990 and Audit were accepted and approved by unanimous vote.

Charles Hall gave a review of the GATES financials. GEPS revenue and Net Income was up due to increased service contracts for cleaning. GISN revenue and Net Income was down overall. Hall reported some interpreting requests are picking up with a few businesses opening, but it is very slow. GISN did not get the VRI contract from GVRA. GVRA is using the State of GA language convenience contract which is with an agency out of Florida. There has been concerns about quality of the interpreters, so hopefully GVRA consumers will provide some push back and possibly GISN could offer VRI services to GVRA again.

On the balance sheet, total equity for GATES is at \$619,000. As of end of September, GATES net loss is under \$100,000. Payments to work centers were detailed in the report and GATES continues to pay CRPs in a timely manner.

Update on GVRA Activities

All Board members expressed concern over the lack of referrals in the new fiscal year.

Discussion ensued about GVRA and how to move forward. Dave Ward offered to speak on behalf of GATES at the next meeting with GVRA Board Meeting. The Board discussed how to move forward with asking the legislature for the return of the budget line item for CRPs to help ensure people receive services.

Dawn Randolph noted this needs to be a collaborative effort between the GATES members and their legislators. GATES has to move from only having a conversation with GVRA and must broaden the dialogue to include legislators. She recommended GATES representatives get in front of the people in the legislature who are writing the budget.

Ms. Randolph touched on the calls regarding the interactions each of the CRPs have had with their respective legislators. She recommended after the General Election, CRPs should begin contacting the campaign winners. She encourage GATES members to get those legislators more informed as to the services offered by CRP's.

She also noted it was imperative GATES members complete the economic survey information. This information is presented to each legislator she talks with to show the value of our CRPs.

GEPS UPDATE

Shawn Pursley provided an update on GEPS sales and services. He reported there has been a very low amount of service bids at this time. He highlighted items in the operational plan and noted some items have been postponed due to the pandemic such as Working Wonders luncheon, converting it to a virtual event.

GISN UPDATE

Charles Hall noted again that GISN did not receive the video remote contract with GVRA. He reported that all GISN staff are on 50% furlough, working one week and laid off one week. Staff still has a positive attitude for GISN even though they are only working at 50% of the time. there is no change in the 50% furlough situation in the foreseeable future.

There being no further business to discuss, the meeting was adjourned at 11:45 AM.

Respectfully Submitted,

Leigh McIntosh,
Secretary of the Board

Minutes prepared by,
Charles Hall, CEO, GATES