

Georgia Association of Training, Employment, and Supports

Board of Directors Quarterly Meeting

Capitol Room – Floyd Building

Atlanta, GA

May 1, 2019

BOARD Members present included:

Lynn Smith

Tricia Llewellyn Konan

Carrie Edwards (via phone)

Dave Ward

Larry Gluth (via phone)

Leigh McIntosh

Myndi Kuhlmann

Fontaine Huey

Other GATES Members & Guests present:

Shawn Pursley

Charles Hall

Mike Wilson

Dawn Randolph

Marcus McBride

Adam Hinchcliffe

I. Call to Order & Approval of Agenda

A quorum of the membership was established. President Smith commenced the Board of Directors meeting at 10:00 a.m. and reviewed the agenda.

II. Approval of Board Minutes

President Smith called for the approval of the February 1, 2019 Minutes. On a motion by Tricia Konan with second by Myndi Kuhlman, the Minutes were approved by the BOARD as recorded and emailed.

III. Committee Updates:

Financial:

Dave Ward, Treasurer and Charles Hall, GATES CEO, provided financial updates.

Hall reviewed the March 31, 2019 financial report. He noted after nine months into FY19, GASP and GISN were reporting a net decrease under expenses and GEPS has a positive net income over expenses. This gives GATES a negative net revenue under expenses of (-\$26,393) which is down from the Net Loss reported in December. Hall reported the primary issue is reduced revenue from GVRA for A&I assignments. He stated he felt GATES would move closer to a break even by the end of the year but may not get there completely. On a motion by Ward, second by on behalf of the Finance Committee he moved the December financial report be accepted as presented.

IV. Committee/Programs Reports:

GATES Annual Meeting,

President Smith reminded the Board the GATES Annual Meeting will be held on Friday, June 7 at the Goodwill North GA Corporate Conference Center. The primary focus of the Annual Meeting will be on the Strategic Plan initiatives. It was also noted that Dave Miller will be recognized on his retirement as CEO at New Ventures.

State Rehabilitation Council (SRC),

As a part of the discussion of on strategic directions, it was suggested that GATES connect with SRC and identify ways the two organizations can work together.

In addition, the RSA review of GVRA operations from FY16/FY17 was discussed, and the need for the GATES Board to understand the report's conclusions. The discussion also centered on Christine Fleming's goals and objectives for GVRA as she begins to get settled in her new position. Adam Hinchcliffe volunteered to summarize the report and condense it for ease of review and assimilation.

Georgia Interpreting Service (GISN),

Hall reported GISN implemented a dual rate structure for interpreters as of January 1, 2019. He was hopeful this will help revenue for FY19. However, there is concern that assignments for GVRA will be more difficult to fill since the interpreter fees are lower for GVRA. Hall reported that conversations with Christine Fleming are being initiated to negotiate new and higher interpreter rates. He will keep the Board apprised how those discussions progress.

Georgia Enterprises (GEPS),

Shawn Pursley provided a summary report to the BOARD regarding GEPS which included the 'Service Contracts Report' and 'Operational Plan.'

Government Affairs/Legislative Update,

Dawn Randolph provided an update on legislative activities since the end of the session. She noted the Governor was still in the process of reviewing bills to sign or veto. There are no big bills that effect social services to be signed or vetoed. Other discussions centered on expectations for the next legislative sessions.

V. Old Business:

There was no old business for action to be taken.

VI. New Business:

Nominating Committee Report,

President Smith noted a Nominating Committee had been appointed and the committee was working on developing a slate of officers and directors for FY20. A report will be provided to the membership by May 7.

State Use Council Contracts,

A motion was made by Leigh McIntosh, second by Dave Ward to ask the State Use Council to approve GATES as the State Use Central Non-Profit Agency and the proposed contract.

MOTION APPROVED.

Hall also asked for approval for the State Use contract between the approved CNA, Department of Administrative Services and State Use Council. Dave Ward made the motion to approve, second by Leigh McIntosh. **MOTION APPROVED.**

VII. Future meetings:

There being no other business and announcements to come before the BOARD, the meeting was adjourned.

The next quarterly Board of Directors meeting is scheduled for October 26, 2019 with the location TBD.

ANNOUNCEMENTS:

Fontaine Huey reminded the BOARD there should be openings on the GVRA Board coming open over the next several months. She suggested we reach out to the Governor to find when appointments will be made.

Respectively Submitted,

Leigh McIntosh
Secretary of the Board

Minutes prepared by
Charles Hall,
CEO, GATES