

You won't want to miss this! (click to enlarge)

What's on the Menu? ... at the  
**GATES ANNUAL MEETING**



**GATES Family Reunion**

Throughout the meeting there will be drawings for a number of creative giveaways and door prizes that follow our conference theme this year of the Culinary Arts.

**June 7-8, 2012** Anderson Conference Center at Goodwill of Middle Ga in Macon



**GATES**  
GEORGIA ASSOCIATION OF TRAINING,  
EMPLOYMENT AND SUPPORTS

*Thursday, June 7, 2012*



Mr. JOHN BENTLEY, PRESIDENT  
POWER2TRANSFORM.COM

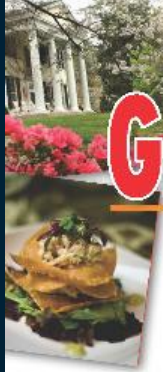
- 1:00 PM Registration and networking
- 1:30 PM Opening session — Welcome - Jim Stiff, CEO, Goodwill of Middle Georgia/CRSA  
Evening Overview by Chef Jay Stancill, CEC, CCE, CCA
- “We’re All Ingredients in the Rehab Recipe”**  
*An interactive discussion of the challenges we face as leaders, presented by John Bentley, a nationally recognized speaker and President of Power2transform.com*
- 2:45-5:00 PM Concurrent Learning Opportunities (session details on next page)  
TRACK ONE — CED — Senior Leadership  
TRACK TWO — ‘Seasoned’ Sessions from ARMS  
TRACK THREE — STATE USE Program Opportunities
- 6:00 PM Reception
- 6:30 PM GATES Gets “CHOPPED” - A Culinary Event to Remember  
*An interactive dining experience featuring live jazz, cash bar and Tappas fare hosted by Helms College's Culinary Instructors. The evening affair is casual dress and comfortable shoes are recommended.*

*Friday, June 8, 2012*

- 8:30 AM Coffee, Juice and Danish available
- 9:00 AM GATES Annual Business Meeting
- 9:30 AM Concurrent Learning Opportunities (session details on next page)  
TRACK ONE — CED — Senior Leadership  
TRACK TWO — ‘Seasoned’ Sessions from ARMS  
TRACK THREE — STATE USE Program Opportunities
- 12:00 NOON CLOSING LUNCHEON

Throughout the meeting there will be drawings for a number of creative giveaways and door prizes that follow our conference theme this year of the Culinary Arts.

For Questions call 706-298-0477 or 404-521-0023 - email to [chall@asginfo.net](mailto:chall@asginfo.net)



# What's on the Menu? ... at the GATES ANNUAL MEETING



## GATES Family Reunion

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### CONCURRENT LEARNING OPPORTUNITIES

#### TRACK ONE

##### CEO – Senior Leadership

THURSDAY, June 7

###### The High Cost of Not Listening

John Bentley of Power2transform will lead a discussion on the importance of listening. Not listening goes far beyond being just a bad habit; it impacts outcomes, staff morale, satisfaction, employee engagement and most likely represents lost bottom line returns. Easy-to-apply information will be shared that facilitates listening skills and reveals how listening is a...

- Doorway to Understanding
- Bridge to Trust
- Key to Employee Satisfaction and Performance
- Benefit to Organization Mission and Financial Stability

The second half of this session will show managers how to value individual strengths. John will show the importance of managing and appreciating employee differences as a vital sign of organizational health. When differences are valued and harnessed, the team is able to accelerate performance, communicate more effectively and benefit from the power of healthy conflict. You will learn to...

- Develop a stronger sense of task oriented vs. relationship oriented behavior
- See Behavior as a Strength and a Drawback

FRIDAY, June 8

###### Solving the Team Puzzle to Create Greatness

John Bentley will focus on the importance of developing a new mindset to unleash every team member's highest contribution toward organizational goals. During this session participants will learn how to...

- Enhance and improve collaboration between leaders and followers
  - Build problem solving skills for the leader to encourage the team
  - Increase the level of employee engagement
- The workshop will wrap up with participants creating an action plan to implement upon your return to work.

#### TRACK TWO

##### 'Seasoned for Learning' Sessions from ARMS

THURSDAY, June 7

###### Building an Employer Designed Curriculum for Soft Skills:

A real working session to review and build a soft skills curriculum based on employer identification of soft skills needed for employment retention. CRPs can provide a better product ready to meet the HR demand for a broad path of careers. Front line staff have had an opportunity to test modules of a soft skills curriculum and will provide you with their feedback. Then you will have the opportunity to break out into workgroups and refine the product. Leave with a sample curriculum to try out within your own area. All comments and suggestions will be used to put together a final product that will go out to all members.

Presenters: Staff of New Ventures, Inc. and Goodwill Industries of Middle GA & the CSRA

FRIDAY, June 8

###### Overcoming the Barriers of Training and Placing the Ex-Offender:

A panel discussion of best practices for working with the growing population of ex-offenders. Representatives will discuss what has worked for them in developing employment sites and in skills training of ex-offenders. We are all facing the challenge of working with clients that have more than the usual disabilities. Disabilities now include the criminal background and substance abuse. Panelists will discuss engaging employers, removing charges from criminal records, federal bonding, and other tips for success.

Presenters: Panelists from various Ex-Offender Programs.

#### TRACK THREE

##### STATE USE Program Opportunities

THURSDAY, June 7

###### State Use 101

This session will be an introductory session on getting started in the State Use Program. Shawn Pursley, Georgia State Use Program Director will provide the details and answer your questions concerning the State Use Program and the employment opportunities to CRPs participating.

FRIDAY, June 8

###### Maximizing Revenue Opportunities with State Use

We will begin the session with a panel discussion featuring Tommy Nobis Center, CVI, Bobby Dodd Institute and RING sharing their mentoring program success stories allowing them to secure more contacts through Georgia Enterprises.

Following the panel discussion, Shawn Pursley will offer insight on introducing new products and services into the State Use Program. Shawn will highlight how the newest products (Drug Test Kits, GOGO Soap/Purell Sanitizer and Nitrile Gloves) are providing new revenues to several CRPs.

The program will conclude is a discussion on the new \$25,000 "no bid" limit going into effect July 1st. Under this new rule, purchasing agents do not have to bid contracts under \$25,000 which means new opportunities for CRPs to have "permanent" State Use contracts as well locating agencies that are unhappy with their current providers.

Make your hotel reservations at one of these nearby hotels. Goodwill of Middle Georgia has secured these special rates for you.

#### Lodging

##### Holiday Inn Express Macon West

970 Harrison Road  
Macon, GA 31206  
478-803-0033

Rate: \$90.29 plus tax (Govt. rate with ID – \$82.00 plus tax)  
Use 'GATES conference' to receive get the special rate.

##### LaQuinta Inns & Suites Macon West

4615 Chambers Road  
Macon, GA 31206  
478-788-6226

Rate: \$77.00 plus tax.  
Use 'GATES/Goodwill conference' to receive special rate.

For Questions call:  
706-298-0477 or  
404-521-0023 or  
email to:  
chall@asginfo.net



### GATES Gets "CHOPPED" - A Culinary Event to Remember

An interactive dining experience featuring live jazz, cash bar and Tappas fare hosted by Helms College's Culinary Instructors. The evening affair is casual dress and comfortable shoes are recommended.

**REGISTER NOW!**

**Click Here to view a higher quality version**

of this flyer that includes the registration form.

## GATES

*Georgia Association of Training, Employment and Supports*

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Phone: 404-523-6674

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